

GUIDON ENERGY MANAGEMENT SERVICES LLC

The San Andres Problem

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If The Permian Basin Was a Country It Would Rank #10 in Oil Production

TOP 12 OIL PRODUCERS 2017 production in million barrels per day 14.72 Permian Basin 11.33 2.8 Million BOPD 9.96 Population of ± 1,000,000? 4.80 4.47 3.80 3.77 2.93 2.71 2.89 1.97 1.90 Brazil Kuwait Venezuela Norway U.S. Russia Saudi Canada Iraq Iran China UAE Arabia Population Source: IEA, February 2018 1? 4 207 32 9 324 36 37 80 1400 (MM) 144 31

FocusEconomics Consensus Forecast - March 2018

https://en.wikipedia.org/wiki/List_of_countries_by_population_(United_Nations)

https://www.focus-economics.com/blog/economic-outlook-for-the-top-oil-producing-countries

http://www.togetherweteach.com/TWTIC/uscityinfo/43tx/txpopr/43txpr.htm

Permian Basin population estimate based on Midland + Odessa + San Angelo + Big Spring multiplied by 3

The "Country of Permian" Would Be The World Leader in BOPD Per Person

Permian Basin

- Population of ± 1,00,000?
- 2.8 BOPD per person
- 4x more than 2nd place
- If Texas were a country it would be #6 in the world



428 Hz Rigs x 15 wells/year x \$8MM/well = ± \$50 Billion/Year in Permian D&C



*As per Rig Data on 5/8/18, of the 477 rigs in the Permian Basin, 428 or 90% are drilling horizontal wells. 25 days per well = 15 wells per year.

\$50 Billion / Year Visualized





With Great Power Comes Great Responsibility

Guidon Highlights





Guidon Energy: The Meaning of the Name



LEADING THE WAY IN THE OIL & GAS INDUSTRY OF TOMORROW



Permian Basin 260 Million Years Ago



LEADING THE WAY IN THE OIL & GAS INDUSTRY OF TOMORROW

The fishing was probably good back then...





Permian age shark (270 million years ago)





Permian age shark (270 million years old)





Permian age shark (270 million years old)



Permian Basin 260 Million Years Ago



LEADING THE WAY IN THE OIL & GAS INDUSTRY OF TOMORROW



Permian Basin Dimensions (Delaware/Central Basin Platform/Midland Basin) 163 miles E-W , 120 miles N-S or ~20,000 sq miles





History from the Permian Basin

Santa Rita No. 1,

located in Section 2, Block 2, University of Texas lands in Reagan County (Midland Basin), came in on

May 28, 1923



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Vertical Well Development History of the Midland Basin



LEADING THE WAY IN THE OIL & GAS INDUSTRY OF TOMORROW

2,000+ Shallow SWD Wells in the Midland Basin

Midland Basin SWD Data Estimates

- Very rough estimates intended to show trend
- 6-county data set = 4,250 square miles
- 155 active rigs as of 2/14/18
- Estimated daily oil production = ± 1,500,000 BOPD
- Estimated water cut = 2 bbl water produced for each bbl of oil (IHS)
- 2,281 active SWD wells
 - 89% or ± 2,000 are shallow disposal (upper perf < 6000')
 - 1 active shallow SWD every 2 square miles
 - Shallow disposal rate average = 1,150 bbl/day per well
- Current estimate of 2,300,000 bbl/day* shallow disposal basin wide
 - 7x the pre-Hz daily annual disposal volume in 2010
- Projected Midland Basin production in 2025 = 3,600,000 BOPD**
- Projected shallow disposal in 2025 = 5,400,000 bbl/day
 - Equates to **18x** the pre-Hz annual disposal volume in 2010
- > The current shallow disposal rate growth is not sustainable

*SWD disposal rate assumes 2/1 oil/water ratio from IHS, 15% recycling, 10% goes to deep wells **2025 Oil projection based on annual growth of 300,000 bopd (approx. 2017-2018 YOY growth) 6 counties include Midland, Howard, Martin, Glasscock, Reagan, Upton

Martin, Howard, Midland, Glasscock, Upton, Reagan





40% of SWD Wells Appear to be Commercial Wells





- > 3rd party SWD companies have different incentives; more water = more income and they're not drilling offset
- > Even if I shut down my own shallow disposal I still get hit by other people's water sent to nearby commercial wells
- > Operators control their own destiny <u>only</u> if they all work together in the same neighborhood
- > 906 wells out of 2,281 appear to be commercial in Drilling Info



- > 566% increase in commercial disposal volume since 2010
- 1.14 billion bbls injected since 2010
- ± 32% of disposal volume goes to commercial disposal wells*
- Public commercial disposal data supports rough estimate of growth based on total oil production and water cut (± 700% increase)
- Author has yet to find a way to query non-commercial disposal data by county
- Source: Commercial disposal into a nonproductive zone (W-14) for Midland, Howard, Martin, Glasscock, Reagan, Upton counties from 2010 to Nov 2017 <u>H10 Search</u>

± 4 Billion Barrels Disposed Shallow Since 2010





• Based on oil production volume, 2/1 water/oil ratio, and 10% goes to deep disposal wells

What Happens When We Add 4 Billion Barrels to a Closed System?





- Projection based on rough estimate of ppg increase per billion bbl injected since 2010 (0.3 ppg per MMMBW)
- At 10.2 ppg kill mud weight, we have already started to exceed the fracture gradient of the San Andres shale at 5900' TVD; lost circulation and differential sticking hazards increasing rapidly
- At 10.6 ppg kill mud weight we approach the fracture gradient of the Clear Fork lime, our primary 9-5/8" casing shoe
- Bottom hole pressure of San Andres does not appear to be regulated properly in the basin

Dumping the Leaves on Your Doorstep





Disposing in the San Andres is like raking up the leaves in your backyard.... and dumping them at your front doorstep. 22

Why is San Andres Injection Such a Drilling Hazard?





Modified 3-string Solution for Spraberry Targets





4-String Solution for Wolfcamp Targets





San Andres Pressure Costs \$13 Million Every 2 Square Miles





- Incremental cost due to Drilling Liner = \$13.8 MM every 2 sections/2 mi² (assuming 10k laterals)
- Full 6 County Basin Development 4,250 mi² x \$13.8 MM every 2 mi² = \$29.3 Billion incremental costs

San Andres NPT Trend Very Concerning





- In one current development area, well flows at 10.1 ppg with up to 300 ppm at the shakers. Losses and differential sticking with mud weights greater > 10.2 ppg.
- As of April 2018, four out of last seven wells have experienced losses at 10.1 ppg kill mud weight and subsequent differential sticking (stuck-pipe) events; able to free with 1,000 gals of 7.5% HCL.
- When the San Andres kill mud weight exceeds the fracture gradient of the formations below it we are in deep \$%*#!

Path Forward



- Continue "business as usual" and spend \$600k per well on drilling liner
 - Over-pressure is getting worse with time... where will this lead us?
 - San Andres pressure compounds almost every other drilling hazard
 - Inconsistent with commitment to maintaining a safe working environment
- Continue "business as usual" and just let the well flow while drilling
 - Goes against conventional well control training
 - Increased risk to life-threatening exposure to H2S
 - Will it eventually lead to a Macondo-like event?
- Continue "business as usual", kill the San Andres and "dry-drill" without returns to normal casing point
 - Where do all the cuttings go?
 - Increased risk of stuck pipe events and expensive lost-in-hole charges (± 20% failure rate according to major area operator)
 - Unplanned events wreak havoc on scheduling, forecasting, and production targets
- Inject all produced water into deep zones
 - Must invest in geoscience to properly characterize the reservoir
 - Non-starter for all 3rd party owners/operators/investors of shallow injection wells (unless you buy them out)
 - Doesn't fix the areas with existing over-pressure and doesn't work if your neighbors keep injecting shallow
 - Concerns with tectonic events in other basins related to injection
- Reuse all produced water and use deep injection only as necessary Guidon Energy's Strategy
 - Several operators have recently reported that the current economics work and they've actually saved money with reuse
 - Higher up-front investment in infrastructure
 - More manpower, more planning
 - New challenge for frac fluid design

> We need to study the San Andres reservoir in detail to understand the problem and to guide the path forward



- Current estimate shallow disposal rate of 2.3 MM bbl/day
- Currently ± 155 rigs running in Midland Basin
- Assuming 1 frac fleet every 2 rigs = ± 75 fleets in Midland
- Assume each fleet pumps 6 stages/day
- Each stage = ± 7,500 bbl
- 75 fleets x 6 stages/day x 7,500 bbl/stage =
 - ± 3.3 MM bbl/day of frac water
- Assuming 15/85 mix = 500,000 bbl/day could be easily reused with hybrid frac designs
- We would have to use 70/30 mix to eliminate shallow disposal
- It can be done but fluid designs will have to be modified and it will require a tremendous amount of infrastructure and planning

It Is Possible to Re-Use All Produced Water in the Basin



Guidon Water Reuse in 2018



- Initially partnered with a 3rd party deep disposal well company while building infrastructure in our 1st area
 - They drilled/operate the well using their expertise and resources
 - They ran a pipeline to our central facility to dedicate disposal water at a fixed rate per bbl
- Once infrastructure was built, we began using 13/87 produced/fresh mix for all fracs
- Saving \$80k/well
- Sharing water systems with Encana, FANG, XTO, and Energen
- Overall goal of recycling 100% of horizontal well water production

 will have infrastructure in all 3 development areas

Kudos to the TRRC

- "In March 2013, the Commission adopted new rules to encourage Texas operators to continue their efforts at conserving water used in the hydraulic fracturing process for oil and gas wells"
- "Major changes... include eliminating the need for a Commission recycling permit if operators are recycling fluid on their own leases or transferring their fluids to another operator's lease for recycling."
- Recommend adding a financial (tax) credit to further incentivize the use of produced water recycling





Takeaways



- Current shallow disposal rate of 2.3 MM bbl/day
 - 7x the disposal rate in 2010
 - Projects to 5.4 MM bbl/day by 2025 (18x 2010 rate)
- San Andres bottom hole pressure is increasing in direct correlation with oil production growth and disposal rate. We need to study the reservoir to understand the problem.
- Drilling hazards and costs are increasing rapidly. San Andres liner contingency costs \$13.8 MM every 2 sections or \$29 billion across the basin.
- Current frac spreads require ± 3.3 MM bbl/day of frac water and we would have to use 70% recycled water to eliminate shallow disposal
- Shallow disposal can be eliminated but fluid designs will have to be modified and it will require a tremendous amount of infrastructure and planning
- As an industry we need to solve this problem ourselves before new regulations force our path

We are sitting on the 2nd biggest oilfield in the world... lets try not to screw this up





Backup

The San Andres is Poisonous



Worker Exposure Limits
NIOSH REL (10-min. ceiling): 10 ppm
OSHA PELs: <u>General Industry Ceiling Limit</u> : 20 ppm <u>General Industry Peak Limit</u> : 50 ppm (up to 10 minutes if no other exposure during shift) <u>Construction 8-hour Limit</u> : 10 ppm <u>Shipyard 8-hour limit</u> : 10 ppm
NIOSH IDLH: 100 ppm
IDLH: immediately dangerous to life and health (level that interferes with the ability to escape) (NIOSH)
PEL: permissible exposure limit (enforceable) (OSHA)
ppm: parts per million
REL: recommended exposure limit (NIOSH)

- San Andres flows commonly contain poisonous H₂S gas in concentrations that are immediately dangerous to life
- > 20 50 ppm is common
- Have seen up to 200-300 ppm (deadly)
- Thankfully West Texas winds often help to dissipate gas from working areas and rig camp

Concentration (ppm)	Symptoms/Effects
0.00011- 0.00033	Typical background concentrations
0.01-1.5	Odor threshold (when rotten egg smell is first noticeable to some). Odor becomes more offensive at 3-5 ppm. Above 30 ppm, odor described as sweet or sickeningly sweet.
2-5	Prolonged exposure may cause nausea, tearing of the eyes, headaches or loss of sleep. Airway problems (bronchial constriction) in some asthma patients.
20	Possible fatigue, loss of appetite, headache, irritability, poor memory, dizziness.
50-100	Slight conjunctivitis ("gas eye") and respiratory tract irritation after 1 hour. May cause digestive upset and loss of appetite.
100	Coughing, eye irritation, loss of smell after 2-15 minutes (olfactory fatigue). Altered breathing, drowsiness after 15-30 minutes. Throat irritation after 1 hour. Gradual increase in severity of symptoms over several hours. Death may occur after 48 hours.
100-150	Loss of smell (olfactory fatigue or paralysis).
200-300	Marked conjunctivitis and respiratory tract irritation after 1 hour. Pulmonary edema may occur from prolonged exposure.
500-700	Staggering, collapse in 5 minutes. Serious damage to the eyes in 30 minutes. Death after 30-60 minutes.
700-1000	Rapid unconsciousness, "knockdown" or immediate collapse within 1 to 2 breaths, breathing stops, death within minutes.
1000-2000	Nearly instant death

Average Water Cut = 0.6 for Hz Wells Since 2010



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Estimated average water cut including flowback = .667 (± 2 bbls of water produced for every 1 bbl of oil)

San Andres Projections



			SWD Injection	SWD Injection
Area	Operator	Well	bbl/day	bbl/year
Air Strip	Energen	Fryar 9 #1WD	700	255,500
Air Strip	3rd Party	Brown #1	2,300	839,500
Holt	Diamondback	Breedlove Ursa #1	5,100	1,861,500
Holt	Encana	Holt Ranch North 1W	5,200	1,898,000
Holt	Crossfoot	Wolcott Juliette A #4	7,350	2,682,750
Guidon			4,000	1,460,000
Current	1,500,000			
Average	0.666667			
Estimate	3,000,005			
Active	2,281			
Average	1,315			
Active	2,040			
Average	2,683,038			



						%			
						increase			ppg
				Total Estimated	% YOY	annual	San	Increase	increase /
				Volume	Increase	injection	Andres	in Kill	MMMBO
		SWD Injection	SWD Injection	Injected since	injection	vs. 2010	Kill Mud	Mud	injection
Year	BOPD	bbl/day	bbl/year	2010	volume	volume	Weight	Weight	volume
2010	200,000	357,738	130,574,505	130,574,505	n/a		8.6		
2011	300,000	536,608	195,861,758	326,436,263	50%	50%	8.8	0.2	0.612677
2012	450,000	804,911	293,792,637	620,228,901	50%	125%	9.0	0.4	0.644923
2013	600,000	1,073,215	391,723,516	1,011,952,417	33%	200%	9.2	0.6	0.592913
2014	700,000	1,252,084	457,010,769	1,468,963,185	17%	250%	9.4	0.8	0.544602
2015	1,000,000	1,788,692	652,872,527	2,121,835,712	43%	400%	9.6	1.0	0.47129
2016	1,100,000	1,967,561	718,159,780	2,839,995,492	10%	450%	9.8	1.2	0.422536
2017	1,200,000	2,146,430	783,447,032	3,623,442,524	9%	500%	10.0	1.4	0.386373
2018	1,500,000	2,683,038	979,308,790	4,602,751,314	25%	650%	10.2	1.6	0.347618
2019	1,800,000	3,219,645	1,175,170,548	5,777,921,863	20%	800%	10.6	2.0	0.347618
2020	2,100,000	3,756,253	1,371,032,306	7,148,954,169	17%	950%	11.2	2.6	0.367261
2021	2,400,000	4,292,860	1,566,894,065	8,715,848,234	14%	1100%	11.9	3.3	0.375206
2022	2,700,000	4,829,468	1,762,755,823	10,478,604,056	13%	1250%	12.6	4.0	0.379068
2023	3,000,000	5,366,076	1,958,617,581	12,437,221,637	11%	1400%	13.3	4.7	0.381196
2024	3,300,000	5,902,683	2,154,479,339	14,591,700,976	10%	1550%	14.2	5.6	0.382482
2025	3,600,000	6,439,291	2,350,341,097	16,942,042,072	9%	1700%	15.1	6.5	0.383314

Where We Began: Base Well Design

