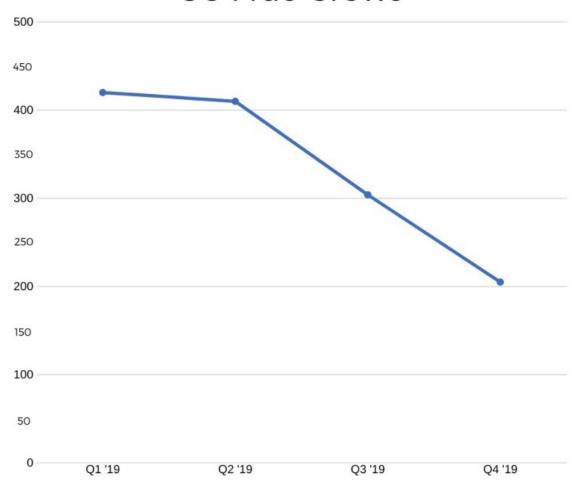
# The Oilfield in 2020

Richard Spears
Spears & Associates
Tulsa, Oklahoma
Q4 2019

### ONE-PLY TOILET PAPER

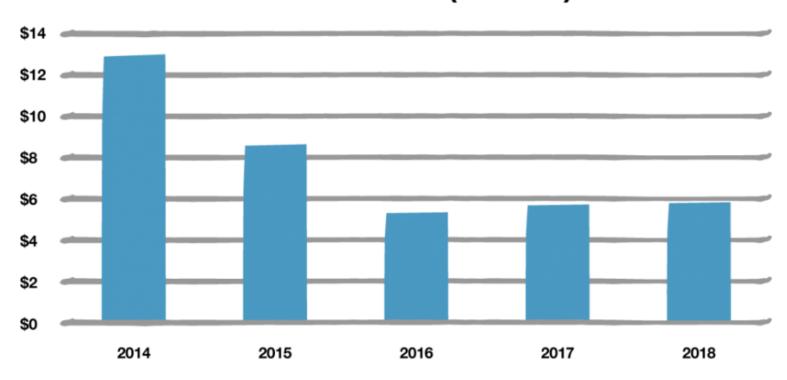
### ONE-PLY TOILET PAPER

#### **US Frac Crews**



### STORMY WEATHER(FORD)

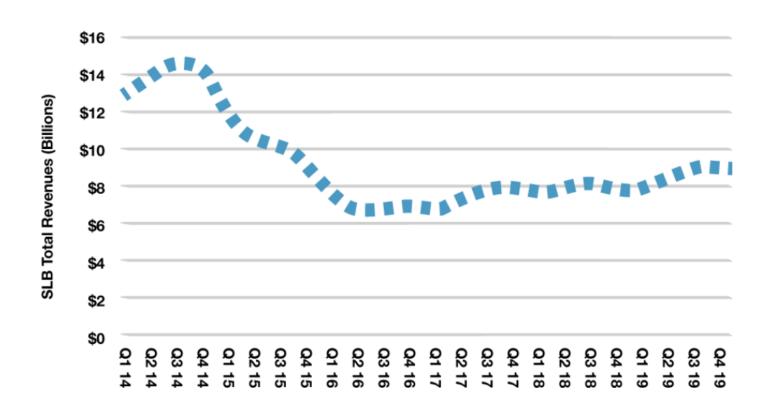
#### WFT Revenues (Billions)



### WHY OIL SHOULD LOVE WIND

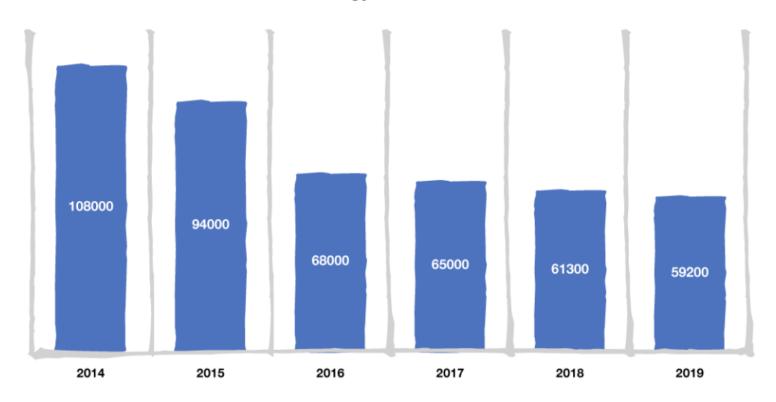
Perhaps someday a form of "renewable" power will prove to be a net generator of electricity; for now, every wind tower appears to create incremental demand for hydrocarbons – and that is a reason why the oil industry should love, or at least not-hate, the alternate energy industry.

### What Rhymes with Schlumberger?



### THE LONG, SLOW DEATH OF OTC, PART DEUX

Offshore Technology Conference Attendance

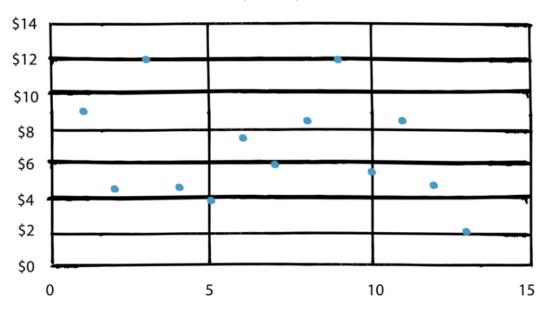


# CONSOLIDATION IDEAS

	SLB	HAL	BHGE	WFT	FTI	NOV
Artificial Lift	<b>/</b>	<b>✓</b>	<b>✓</b>	<b>/</b>		<b>✓</b>
Casing & Tubing Services	✓″		<b>✓</b>	V		
Cementing	<b>/</b>	/	<b>/</b>			
Coiled Tubing Services	V	<b>v</b>	V			
Completion Equipment & Services	✓	<b>✓</b>	✓	/		1
Contract Compression Services						
Directional Drilling Services	<b>/</b>	/	V	<b>/</b>		
Downhole Drilling Tools	1		/	✓		1
Drill Bits	V	/	✓″			1
Drilling & Completion Fluids	1	<b>✓</b>	<b>/</b>			1
Floating Production Services						
Geophysical Equipment & Services	1	/				
Hydraulic Fracturing	V	1	/			
Inspection & Coating	1		<b>V</b>			1
Land Contract Drilling	1					-
Logging-While-Drilling	V	/	1	/		
Offshore Construction Services					1	
Offshore Contract Drilling					_	
Oil Country Tubular Goods	V			<b>/</b>		1
Petroleum Aviation						
Production Testing	<b>✓</b>	V			<b>/</b>	
Rental & Fishing Services	V		✓	<b>/</b>	-	1
Rig Equipment	1		1	7		1
Solid Control & Waste Management			1	•		v
Specialty Chemicals		· ·	1			-
Subsea Equipmnet	1		1		<b>/</b>	
Supply Vessels			_		-	
Surface Data Logging		<b>v</b>	✓			
Surface Equipment	<b>V</b>	<b></b>	v	<b>/</b>	1	1
Unit Manufacturing		<b>V</b>	-	•	1	~
Well Servicing		-			•	-
Wireline Services	1	<b>✓</b>	1	V		

### Does this Make My cow look big?

US Cementing Services Market Guesses (Billions)



Guess Number (In Sequence from Earliest to Latest)

# onny one Marvin

But in about 1988, I finally met Marvin Gearhart on a riverboat that was floating down the Mississippi River. I was carving out a career in the oil & gas industry, doing pretty well in my 10th year, and I wanted to alert Mr. Gearhart to how wrong his stupid psychological profile exam had been. He listened impatiently and then stated, "You'd have never made it working for me." End of conversation.

# GOD EAST YUMN MAN

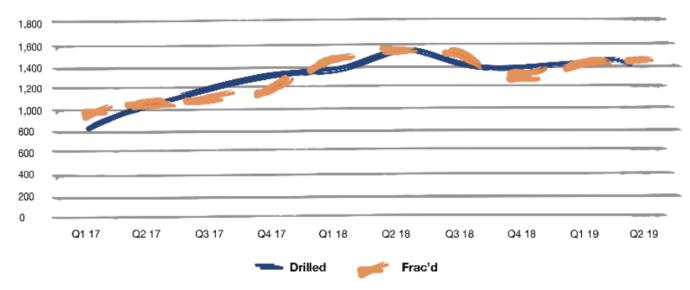
US. OilField Spending (Billions)

	Vertical	Horizontal	TOTAL
Deep	\$10	\$63	\$73
Shallow	\$10	\$13	\$23
TOTAL	\$20	\$76	\$96

# Who Benefits From E-Frac?

# AF DUC DINASTY? WE DON'T THINK SO.

#### Permian Basin Drilled Wells vs. Frac'd Wells



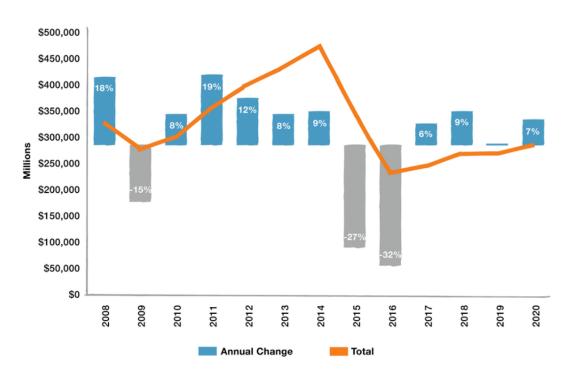
## A CASE AUNINST FRACK

'Sync' or 'Synck'?

'Sync'd' or 'Syncked'?

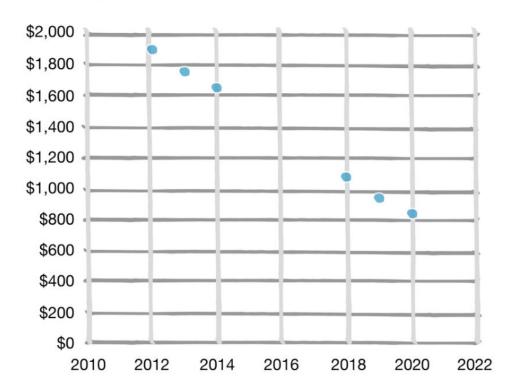
## OFFSETTING PENALTIES

#### **Global Oilfield Services**



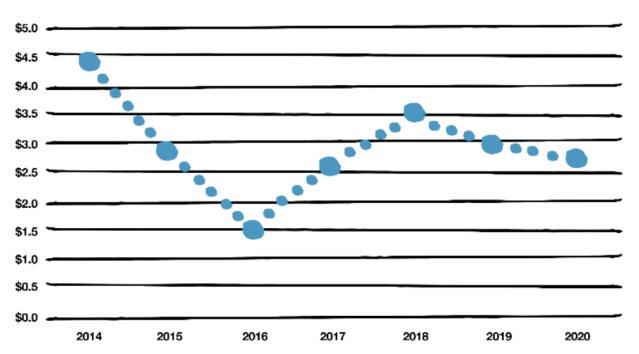
## WHY SLB SHOULD SELL DOWELL

\$/HHP/YEAR IN NORTH AMERICA



# DIREKTIONAL SELBSTMORD

US DIRECTIONAL DRILLING MARKET (BILLING)



### ROMEO & JULIET & HYDRAULIC FRACTURING

And if these three companies – all of good repute – are retiring over 50% of their 2010 fleets today, that suggests that the industry as a whole might be sending 9.7 million x 55%, or 5.3 million HHP to the scrap heap over the next few months.

Parting is such sweet sorrow... (Romeo And Juliet Act 2, scene 2)

## Cash(flow) is king

## The Americanization of Saudi Arabia

# Warren Buffett's swing & a miss

# Brother, can you spare a dime?

# Where have all the (rigs) gone?

# The lady is a Trump

### Survive 'til 2025